



Million Dollar Sales Awards

Guidelines and Application

PURPOSE: The New Castle County Board of REALTORS® "Million Dollar Sales Club" exists to give recognition to REALTORS® who have accomplished outstanding sales and/or leases, thereby furthering the image of REALTORS® as professionals in our area. REALTORS® acquiring the Million Dollar Sales status receive recognition the year following their achievement.

OFFICIAL RULES AND PROCEDURES: All real estate sales, leases and listings settled in one calendar year are eligible (residential, commercial, or industrial). A dated and signed contract will be the standard qualification. A transaction which involves a FSBO or builder of new construction (not listed with a broker) counts as a listing sold. All original applications are the property of NCCBOR and will not be returned. Participation in the NCCBOR Million Dollar Sales Award is open to REALTORS® in good standing in accordance with the standards of NAR, DAR, and NCCBOR

DEADLINE:

To receive recognition at the Annual Awards Ceremony : FRIDAY, APRIL 23, 2021

All applications received after APRIL 23, 2021 but before DECEMBER 31, 2021 will be issued a certificate and pin which may be picked up at the Board Office. Applications for 2020 Sales Year cannot be accepted after December 31, 2021.

Applications must be mailed, emailed, or faxed to Ramona Leshner (rlesher@nccbor.com | 302.762.4840)

AWARD LEVELS :

| | | | | |
|----------------------------------|---|---|---|---|
| 1st Year Award | 2nd Year Award Must qualify for two consecutive years. | Executive Award Must qualify for the Million Dollar Sales Award for three consecutive years | Presidential Award Must qualify for the Million Dollar Sales Award for four consecutive years | Lifetime Award Must qualify for the Million Dollar Sales Award for five consecutive years |
|----------------------------------|---|---|---|---|

YOU MUST COMPLETE ALL THE INFORMATION BELOW ALONG WITH THE OFFICIAL VERIFICATION FORM ON THE NEXT PAGE.

NAME OF APPLICANT : _____ TODAY'S DATE: _____

PHONE NUMBER : _____ COMPANY / BRANCH : _____

Please Check One

- APPLICANT FOR 1ST YEAR AWARD
- APPLICANT FOR 2ND YEAR AWARD
- APPLICANT FOR EXECUTIVE AWARD
- APPLICANT FOR PRESIDENTIAL AWARD
- APPLICANT FOR LIFETIME AWARD

Certification of Sales: Sales made January 1, 2020 to December 31, 2020 I have read the rules pertaining to this application and do hereby certify that the above named applicant has transactions totaling \$ _____ during the above stated person of time. I do further declare that these transactions were made while the above applicant was associated with this firm. I do further declare that these transactions were made while the above applicant was associated with this firm. (If applicant was associated with more than one broker, enter total of all transactions and obtain signature of previous Broker declaring the dollar total of those transactions and attach to this application.

Applicant Signature

Broker of Record Signature



**NEW CASTLE COUNTY
BOARD OF REALTORS®**

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T · (302) 762-4800 | F · (302) 762-4840
www.nccbor.com

MILLION DOLLAR SALES AWARDS VERIFICATION FORM

How To Determine Share of Listing and Selling

| | | | | | |
|----|---|-----------|------|-------|-----------|
| A. | Not Shared - Listing & Selling | \$100,000 | 100% | Total | \$100,000 |
| B. | Not Shared - Listing Only | \$50,000 | 50% | Total | \$50,000 |
| C. | Not Shared - Selling Only | \$50,000 | 50% | Total | \$50,000 |
| D. | Shared Listing Between Two or More Agents | \$25,000 | 25% | Total | \$25,000 |
| E. | Shared Selling Between Two or More Agents | \$25,000 | 25% | Total | \$25,000 |

PLEASE COMPLETE FORM IN ENTIRETY

| Property Address | Contract Date Signed | Contract Sales OR Total Value of Lease Contract | Applicant's Share of Listing (SHARED) Divide Col 3 by 4 | Applicant's Share of Listing (NOT SHARED) Divide Col by 2 | Applicant's Share of Sale (SHARED) Divide Col 3 by 4 | Applicant's Share of Sale (NOT SHARED) Divide Col 3 by 2 | Sharing Salesperson's Name Listing /Selling |
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Sub-Total

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TOTAL OF ABOVE COLUMNS: _____