

NCCBOR Pre-Licensing Course Schedule
September 20th, 2010 – December 13th, 2010

September 20	Monday	6:30 – 9:30	Orientation	Orientation Math Pretest
September 22	Wednesday	6:30 – 9:30	Sales (1)	Chapter 1 – Introduction to the Real Estate Business Chapter 3 – Concepts of Home Ownership
September 23	Thursday	6:30 – 9:30	Law (1)	Chapter 2- Real Property and the Law DE administrative code
September 27	Monday	6:30 – 9:30	Sales (2)	Chapter 4 - Agency
September 29	Wednesday	6:30 – 9:30	Sales (3)	Statewide Agreement of Sale Chapter 5 – Real Estate Brokerage Real Estate License Law
September 30	Thursday	6:30 – 9:30	Law (2)	DE Administrative Code Chapter 7 – Interests in Real Estate Chapter 8 – Forms of Real Estate Ownership
October 4	Monday	6:30 – 9:30	Sales (4)	Chapter 15 – Real Estate Financing; Practice
October 6	Wednesday	6:30 – 9:30	Math (1)	Chapter 1 – Fractions, Decimals & Percentages Chapter 2 - List price, Sales Price & Net Price
October 7	Thursday	6:30 – 9:30	Law (3)	Chapter 9 – Legal Descriptions Chapter 10 – Real Estate Taxes and other Liens
October 11	Monday	6:30 – 9:30	Math (2)	Chapter 3 – Appreciation & Depreciation Chapter 4 - Compensation
October 13	Wednesday	6:30 – 9:30	Math (3)	Chapter 5 – Ad Valorem Taxes Chapter 6 – Property Transfer Taxes Chapter 7 – Legal Descriptions
October 14	Thursday	6:30 – 9:30	Law (4)	Chapter 11 – Real Estate Contracts Chapter 14 – Real Estate Financing Principles
October 18	Monday	6:30 – 9:30	Sales (5)	Chapter 6 – Listing Agreements & Buyer Representation
October 20	Wednesday	6:30 – 9:30	Math (4)	Chapter 8 – Area & Volume Chapter 9 - Interest
October 21	Thursday	6:30 – 9:30	Law (5)	Chapter 12 – Transfer of Title Chapter 13 – Title Records Law Mid-term Review
October 25	Monday	6:30 – 9:30	Law (6)	Law-Mid-Term Exam
October 27	Wednesday	6:30 – 9:30	Sales (6)	Chapter 18 – Real Estate Appraisal
October 28	Thursday	6:30 – 9:30	Math (5)	Chapter 10 – Real Estate Finance Chapter 11 – Appraisal Methods
November 1	Monday	6:30 – 9:30	Sales (7)	Chapter 17 – Property Management Sales Mid-term Review
November 3	Wednesday	6:30 – 9:30	Sales (8)	Sales Mid-term Exam
November 4	Thursday	6:30 – 9:30	Law (7)	Tax Deferred Exchanges-Tax Treatment (Sale of Homes/Vacation Homes) Chapter 16 - Leases
November 8	Monday	6:30 – 9:30	Sales (9)	Chapter 20 – Ethical Practices

November 10	Wednesday	6:30 – 9:30	Math (6)	Chapter 12 – Tools of Investment Analysis Chapter 15 – Lease Calculations
November 11	Thursday	6:30 – 9:30	Law (8)	Delaware Landlord Tenant Code Chapter 19 – Land Use Controls & Property Development DEAg. Lease Act
November 15	Monday	6:30 – 9:30	Sales (10)	Chapter 21 – Environmental Issues & the RE Transaction Wood-Destroying Insects Construction
November 17	Wednesday	6:30 – 9:30	Law (9)	Appendix I – Introduction to Real Estate Investment DE Administrative Code Review
November 29	Monday	6:30 – 9:30	Sales (11)	Chapter 20 – Fair Housing Sales Final Review
December 1	Wednesday	6:30 – 9:30	Math (7)	Chapter 13 – Pro-rations Chapter 14 – Closing Statements Math Review
December 2	Thursday	6:30 – 9:30	Law (10)	Chapter 22 – Closing the Real Estate Transaction Law Final Review
December 6	Monday	6:30 – 9:30	Sales (12)	Sales Final Exam
December 8	Wednesday	6:30 – 9:30	Math (8)	Math Final Exam
December 9	Thursday	6:30 – 9:30	Law (11)	Law Final Exam
December 13	Monday	6:30 – 9:30	Review	Law/Sales/Math Review

- Full payment (\$630.00) is due when registering
- Any notification of withdrawal or cancellation and request for refund must be done in writing
- Upon receipt of written notification of cancellation, 100% of the tuition charged will be refunded if the cancellation is made within 72 hours of the registration. Emails will be accepted for cancellation. Please address them to kalleva@nccbor.com
- If cancelled after the 72 hour window privilege, \$100.00 of the registration fee will be retained by the New Castle County Board of Realtors.