

1 Q CE CLASSES FOR 2018

DATE	MODULE-ALL 3 CREDITS	CLASS TITLE	INSTRUCTOR	CLASS FULL
02/14/2018	6	Practical Tips for Listing Agents	Nancy Law	Yes
02/22/2018	7	DSHA Programs for Homebuyers	Bill Salamone	Yes
02/27/2018	4	Risk Management	Bill Ward	Yes
03/01/2018	2	Professional Standards	Rosalind Williams	No
03/06/2018	6	Practical Tips for Listing Agents	Nancy Law	Yes
03/08/2018	7	REALTOR Safety & Self Defense	Scott Deputy	No
03/14/2018	3	Be a Hero to Your Client	Bill Ward	Yes
03/22/2018	4	Real Estate Jeopardy	Bill Ward	Yes
03/28/2018	6	Short Sale, Pre-Foreclosure & Distressed Property	Bill McCormick Denise McCormick	Yes
04/04/18	3	50 Shades of Contracts	Bill Ward	No
04/05/2018	4	Real Estate Jeopardy	Barbara Brodoway	No
04/11/2018	5	Legislative Issues for REALTORS®	Brian Funk	Yes
04/17/2018	1	AFH-A Professional Double Hitter	Vincent White	Yes
04/24/2018	2	Agony, Ecstasy & Ethics of Co-Broking	Ruth Vella	Yes

All classes are 10:00 a.m. until 1:00 p.m.

**Location: NCCBOR
2nd Floor---Education Room
3615 Miller Road
Wilmington DE 19802**